

7th July 2010

RAC/LAW

SALES BRIEF
UK PRICE INCREASE NOTIFICATION

During the second Quarter of 2010 the cost of raw materials used in the manufacture of welding consumables has continued to increase.

The price of steel alone, which is the principle component of our products, has risen by a further 11% between April and June this year.

Global Steel Producers have cited higher priced Iron Ore, Coking Coal together with increased demand, as justification for the double digit increase.

The pace and size of these increases has left ESAB with no alternative but to implement a general price increase effective Monday 9th August 2010.

Please note that the increases are applicable to all deliveries made after this date.

Finally on behalf of ESAB I would like to thank you for your ongoing business and continued support.

Yours faithfully

RICHARD CRAIG
UK Sales Manager

Encl.

AUGUST 9th 2010 PRICE INCREASE SCHEDULE

200	General Purpose Electrodes	5%
201	Iron Powder Electrodes	5%
202	Low Hydrogen Electrodes	5%
203	Low Hydrogen High Recovery	5%
204	Other Electrodes	4%
205	Cellulosic Electrodes	5%
216	Stainless Steel Electrodes	2%
217	Low Alloy Electrodes	4%
218	Repair and Maintenance	4%
219	Special Electrodes	2%

Solid Wires

206	Mig Marathon Pac	9%
207	Mig Spooled Wire	9%
221	Low Alloy Mig and Tig Wire	5%
222	Stainless Mig and Tig Wire	2%
224	Aluminium Mig and Tig Wire	2.5%
225	Other Mig and Tig Wire	2.5%
230	Gas Welding Wire	5%

Flux Cored Wires

208	Mild Steel Flux Cored Wire	5%
226	Stainless Flux Cored Wire	2%
223	Other Flux Cored Wires	4%

Submerged Arc Consumables

209	Mild Steel Submerged Arc Wire	9%
210	Low Alloy Submerged Arc Wire	5%
211	Stainless Steel Submerged Arc Wire	2%
212	Fused Flux	8%
213	Agglomerated Flux	2.5%
227	Agglomerated Flux High Alloy Steels	2.5%

Arc Equipment & Automation

Machines and Machines Packages	0%
Exception – AC / DC Tig	3%
Mig / Tig Torches	3%
Machine spare and wear parts –	0%
Automation including spare and wear parts	0%
Exception – Mechanised Tig	3%

Gas Equipment	2%
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Accessories	0%
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Note: Alloy surcharges will continue to be applied to relevant High Alloy and Aluminium products.